



EHN AND HPI PROVIDING SOUTH CAROLINA EMPLOYERS
A BETTER HEALTH PLAN

Powered by:  HealthPlans, Inc.

 HPI is a Harvard Pilgrim company

Providing direct access to high quality healthcare providers and services to offer the lowest possible cost to both employees and employer, without compromising quality of care or service.

This unique solution delivers innovative and comprehensive cost containment through a provider-based, patient-centered population health approach.

Through EHN's high-performance network, employees receive individualized and coordinated care focused on achieving, and measuring, better health at lower cost. Businesses receive employer-centric, state-of-the-art analytics to evaluate the health of their population and the total cost of care. By integrating primary and specialty care, acute care and pharmacy, transparent analytics reflect employer relevant metrics and outcomes including overall cost of care and employee engagement.

EHN & HPI Strategic Partnership



An independent, industry leader in health benefit administration and risk management with 35+ years' experience, HPI offers fully-integrated, best-in-class plan components, administrative tools and expertise to drive the lowest cost to you and your employees.



Employers Health Network provides comprehensive healthcare strategies, connecting employers directly with South Carolina's highest quality, lowest cost healthcare providers. Our transparent pricing allows employers to understand and control their healthcare benefit spending.

Employers Health Network includes South Carolina's
TOP-PERFORMING
HOSPITALS AND PROVIDERS.

Financial incentives built-in to plan design to drive in-network use.

TIER 1



EIGHT Hospital Systems
3,000+ Physicians

TIER 2

Nationwide Access to
 High Quality Care



Southern Scripts
 100% pass-through pricing
 and rebates transparency

Average Savings
 per Script
\$11.84

Average Cost
 Savings
\$226,463

Savings normalized for a 500 group and 2 claim PEPM basis
 based on historical repricing evaluations 2015-2016.

A Complete Solution with the Numbers to Back It Up

99.7
PERCENT

Claims Processing Accuracy



22.4% Lower Inpatient Costs



11.3% Lower Outpatient Costs

Care Management Program



25.6% LESS

\$17.51 Less than National Average

Net Plan Rx Cost PMPM

Expertise. Performance. Value.



35+ years self-funding benefit administration experience including medical, dental, vision, short-term disability, CDHP accounts and COBRA.



Consultation with employers using your information and trends to design a health benefit strategy that aligns with your unique goals without increasing employee cost share.



Integrated, population health management program delivers a significant ROI while improving health and productivity.



Customized, affordable plans with low or no co-pay/deductibles for in-network health care participation.



Fully integrated medical and pharmacy benefit administration helping optimize savings by impacting the largest driver of health care cost - chronic conditions.



Proactive analytics which provide employer specific clinical measures of care, population cost of care, impact on avoidable costs and measures of employee health.

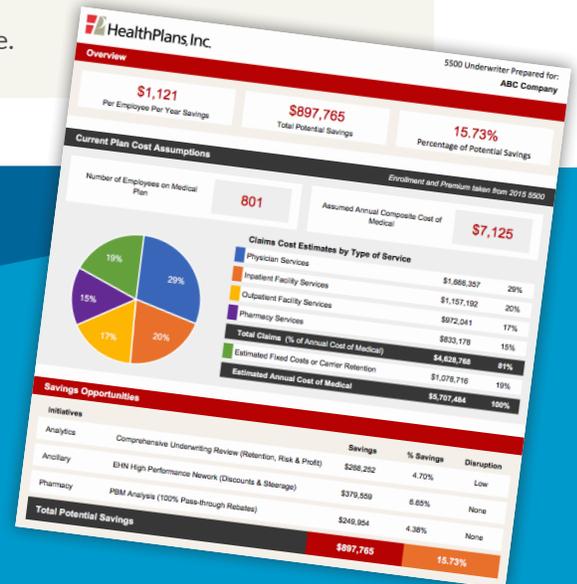


Ease of transfer from current plan with full concierge service.

Next Steps

Contact us for a complimentary
COST SAVINGS ANALYSIS.

We'll show you, line item by line item, all the savings EHN has in store for your organization... without compromising quality of care or service.



South Carolina's TOP-PERFORMING HOSPITALS AND PROVIDERS

AnMed Health
 Coastal Carolina Hospital
 Colleton Medical Center
 East Cooper Hospital
 Gaffney Hospital
 Grand Strand Regional Medical Center
 Hilton Head Health Systems
 Mary Black Health System
 Medical University of SC
 Moncks Corner Medical Center
 Palmetto Health Baptist
 Palmetto Health Baptist Parkridge
 Palmetto Health Richland
 Pelham Medical Center
 Piedmont Medical Center
 Shriners Hospital for Children Greenville
 South Strand Regional Medical Center
 Spartanburg Medical Center
 St. Francis Health System
 Summerville Medical Center
 Trident Medical Center
 Union Medical Center



In collaboration with the South Carolina Business Coalition on Health

